

# BREAKING BAD

## Reimbursement Habits

### Let us help you break those bad reimbursement habits.

Welcome to **VGM's Breaking Bad 2017 Reimbursement Seminars!** In this course Ronda Buhrmester and Dan Fedor will conduct a reimbursement analysis of the most common misconceptions about documentation and billing (codes and modifiers) that have become habit due to the lack of clear guidance from Medicare. This lack of guidance has resulted in internal habits that are not always correct. Let's not just continue doing something because "that is how it's always been done."

Ronda and Dan will ensure you have the most updated accurate information, which will enable you to do what is required in the most efficient manner **AND earn 0.5 CEUs.**

#### Your Breaking Bad agenda:

- Bust those Myths: Compare participating vs. non-participating and assigned vs. non-assigned claim submission.
- Live the Life of a Claim: Process inexpensive or routinely purchased claims and capped rental claims.
- Dissect the Fee Schedule: Ensure you get paid accurately.
- Execute a Valid ABN: Guarantee your denial, upgrade and retail transaction will hold up in an audit.
- Get Paid for Temporary Replacement Equipment (AKA Loaner): If you provide it, they WILL pay, even retroactively.
- Uncover Denial Resources: Educate the payer when necessary.
- Prepare for an Audit: Walk away with your own audit survival guide.

#### Dates & Locations:

##### March

Tuesday, March 14 - Houston, TX  
Tuesday, March 28 - Jackson, MS

##### April

Tuesday, April 25 - Louisville, KY

##### July

Tuesday, July 11 - Orange County, CA

##### August

Tuesday, Aug. 1 - East Rutherford, NJ  
Thursday, Aug. 3 - Minneapolis, MN

##### September

Tuesday, Sept. 12 - East Lansing, MI  
Thursday, Sept. 14 - Cleveland (Akron), OH

#### Registration Information

*VGM and/or US Rehab Member*  
\$100

*Non VGM*  
\$400

*Non VGM but a state association member*  
\$200

**REGISTER**

#### Breaking Bad Learning Objectives

##### Mobility (including complex rehab)

- Review the ADMC and new prior authorization process for codes K0856 and K0861 (Group 3 complex rehab) which goes into effect July 2017 nationwide.
- Determine appropriate modifiers via the Modifier Match Game (NURRKHBPBKBKUKXRTL99); you will WIN!
- Identify clinician education best practices.
- Identify key components in documentation requirements per the policies (reading between the lines/gray areas).

##### Respiratory

- Review updates/changes with oxygen equipment, CPAPs, nebulizers, NIVs, hospital beds and consumable supplies.
- Dig into gray areas of respiratory equipment in order to identify key areas.
- Repairs (are you getting paid properly)
- Discuss any issues that you are facing and find ways to work through it (opportunity to break bad habits).

VGM Education is accredited by the International Association for Continuing Education and Training and is authorized to issue the IACET CEU. VGM Education is authorized by IACET to offer 0.5 CEUs for this program. This program has been approved for 5 contact hours Continuing Respiratory Care Education (CRCE) credit by the American Association for Respiratory Care, 9425 N. MacArthur Boulevard, Suite 100, Irving, TX 75063. Sponsor ID #: 9366708. AARC Course #: 144810000